ALDREES PETROLEUM & TRANSPORT SERVICES CO.

2025 COMPANY PRESENTATION

SMG ISO 9001

SMG ISO 45001

SMG ISO 14001

مجموعة تداول السعودية
Saudi Tadawul Group
Listed Company

SQAS Assessed Company

TÜV NORD TÜV Middle East ISO 14001

TÜV NORD TÜV Middle East RC 14001

HISTORICAL DATA

Year 1962 – Aldrees was established as a family company.

The ALDREES group has nine divisions.
Year 2006 - the two biggest divisions, the Petroleum and Transport became publicly listed company, known today as

PETROL

TRANSPORT

“Aldrees Petroleum and Transport Services Company”

THE COMPANY

OUR VISION

To be one of the top multi-commodity, bulk transportation companies and a Full Logistics Services Provider (LSP) in the Kingdom of Saudi Arabia.

To be the undisputed No. 1 petroleum retail brand name in Saudi Arabia in terms of size, excellent service and technology – Aldrees Petrol station in every corner.

OUR MISSION

To consistently meet the logistical needs of its customers by providing comprehensive transport solutions with its wide array of fleet and full services portfolio in logistics.

To provide total convenience to all motorists by operating petrol stations all over Saudi Arabia that will serve as one-stop haven to re-fuel, rest and relax (3 Rs).

To be a catalyst of the nation's growth through equitable benefits for all stakeholders and continue achieving sustainable growth and deliver consistent good return to shareholders.

with you
www.aldrees.com

INFO DASHBOARD

63 years

11863 Employees

1980 Tractor Heads

2982 Trailers

1300 Gas Stations

25.7 Billion Fy2025 Revenue

326K Tons per week

WHAT WE ARE NOW

One of the top multi-commodity transportation companies in Saudi Arabia

- **4962** fleet strength of various types of trucks and trailers as of December 31, 2025 (**1980** tractor heads & **2982** of various tanker, dumper, and trailer types)
- **ISO 9001 & OHSAS 45001-certifed operation. SQAS Assessment Certification by Gulf Transport Service**
- **RC 14001:2015 –** Certification on Transport Fleet Management and Operation & Maintenance Workshop
- ERP-supported operations and GPS-equipped fleets
- Warehousing Services
- Containers & ISO Tanks Rental, Storage and Handling Services
- Global Freight Forwarding Services

TRANSPORT & LOGISTICS

The biggest petroleum retail company in Saudi Arabia

- **1300** Petrol Stations as of December 31, 2025
- **ISO 9001:2015 & OHSAS 45001:2018 – Quality Management System - certified operation by SMG – Sustainable Management Group**
- 1st RFID-equipped petrol pumps and automated dispensing system in Saudi Arabia!
- ERP-supported operations

بترول PETROL

ALDREES BERTSCHI LOGISTICS SERVICES CO. – Joint Venture with a global chemical logistics service provider BERTSCHI

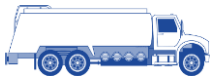
- **Full chemical logistics services: on-site & off-site**
- Partnership with BERTSCHI: A **Responsible Care Member**
- Europe's leader in Rail Logistics
- ISO Tank and Lined ISO Box Containers: Better than ISO Standard!
- Logistics support services, including tank cleaning, decanting, slitting, labeling, drumming, etc.

AL DREES BERTSCHI

with you
www.aldrees.com

INFOGRAPHIC GROWTH TIMELINE

1962 — Started as a Saudi Limited Partnership under the name **MOHAMMED SAAD ALDREES & SONS CO**



2002 — Became a **LIMITED LIABILITY COMPANY**

2004 — Officially named **ALDREES PETROLEUM AND TRANSPORT SERVICES COMPANY**

2005 — Became a **SAUDI JOINT STOCK COMPANY** with a **Capital of SAR200Million**

2015 — Capital was increased to **SAR400 million**

2015 — A venture with **BERTSCHI** was officially registered with the Chamber of Commerce and named as **ALDREES BERTSCHI LOGISTICS COMPANY**

2016 — Aldrees color changed for **Re-branding**

2017 — Capital was increased to **SAR500 million**

2019 — Capital was increased to **SAR600 million**

2021 — Capital was increased to **SAR750 million**

2024 — Capital was increased to **SAR1.0 billion**

TRANSPORT SAFETY & QUALITY

MEMBER

Listed Company

Financial Results FY2025

Presented by
Rasmy G. Awad
Chief Financial Officer

Petrol Division

with you

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Aldrees Petroleum and Transport Services Company

PROFIT & LOSS STATEMENT-SUMMARY

2025 versus 2024

Q4 2025 -versus- Q4 2024

Number of Employees	*8,384*		*7,486*		*898*	*12.00%*	*3479*		*3144*		*335*	*10.66%*	*11863*			*10630*	*1233*	*11.60%*
Number of Stations	*1,300*		*1,050*		*250*	*23.81%*							*1300*			*1050*	*250*	*23.81%*
Number of Trucks	*0*		*0*		*0*	*0.00%*	*1980*		*1661*		*319*	*19.21%*	*1980*			*1661*	*319*	*19.21%*

PARTICULARS	PETROLEUM DIVISION						TRANSPORT DIVISION						ALDREES - CONSOLIDATED							
	Q4 2025		Q4 2024		VARIANCE		Q4 2025		Q4 2024		VARIANCE		Q4 2025	ELIMINATION	Q4 2025		Q4 2024		VARIANCE	
(In Thousand Saudi Riyals)	Amount	Ratio	Amount	Ratio	Amount	%	Amount	Ratio	Amount	Ratio	Amount	%	Amount	ENTRIES	Amount	Ratio	Amount	Ratio	Amount	%
TOTAL SALES	6,763,251	*100%*	5,150,672	*100%*	1,612,580	*31.31%*	214,229	*100%*	167,947	*100%*	46,283	*27.56%*	6,977,481	(106,425)	6,871,056	*100%*	5,249,672	*100%*	1,621,384	*30.89%*
NET SALES	6,763,251	*100%*	5,150,672	*100%*	1,612,580	*31.31%*	214,229	*100%*	167,947	*100%*	46,283	*27.56%*	6,977,481	(106,425)	6,871,056	*100%*	5,249,672	*100%*	1,621,384	*30.89%*
TOTAL COST OF SALE	6,578,105	*97.26%*	4,981,118	*96.71%*	1,596,987	*32.06%*	156,078	*72.86%*	113,425	*67.54%*	42,652	*37.60%*	6,734,182	(106,425)	6,627,757	*96.46%*	5,025,597	*95.73%*	1,602,160	*31.88%*
GROSS PROFIT/(LOSS)	185,147	*2.74%*	169,554	*3.29%*	15,593	*9.20%*	58,152	*27.14%*	54,521	*32.46%*	3,630	*6.66%*	243,299		243,299	*3.54%*	224,075	*4.27%*	19,224	*8.58%*
EXPENSES																				
SALES PROMOTION EXPENSES	1,266	*0.02%*	1,351	*0.03%*	(85)	*-6.30%*	480	*0.22%*	711	*0.42%*	(231)	*-32.47%*	1,746		1,746	*0.03%*	2,062	*0.04%*	(316)	*-15.32%*
TOTAL GEN. & ADMIN. EXPENSES	66,299	*0.98%*	55,656	*1.08%*	10,643	*19.12%*	23,925	*11.17%*	22,370	*13.32%*	1,555	*6.95%*	90,224		90,224	*1.31%*	78,026	*1.49%*	12,197	*15.63%*
TOTAL S,G&A EXPENSES	67,565	*1.00%*	57,008	*1.11%*	10,558	*18.52%*	24,405	*11.39%*	23,081	*13.74%*	1,324	*5.74%*	91,970		91,970	*1.34%*	80,089	*1.53%*	11,881	*14.84%*
OPERATING INCOME	117,581	*1.74%*	112,546	*2.19%*	5,036	*4.47%*	33,747	*15.75%*	31,440	*18.72%*	2,307	*7.34%*	151,328		151,328	*2.20%*	143,986	*2.74%*	7,342	*5.10%*
INTEREST - LEASE	59,688	*0.88%*	50,233	*0.98%*	9,455	*18.82%*	254	*0.12%*	0	*0.00%*	254	*0.00%*	59,942		59,942	*0.87%*	50,233	*0.96%*	9,708	*0.00%*
FINANCIAL CHARGES	(1,330)	*-0.02%*	39	*0.00%*	(1,369)	*-3499.64%*	4,310	*2.01%*	4,492	*2.67%*	(183)	*-4.07%*	2,980		2,980	*0.04%*	4,532	*0.09%*	(1,552)	*-34.24%*
TOTAL FINANCIAL CHARGES	58,358	*0.86%*	50,272	*0.98%*	8,086	*16.08%*	4,563	*2.13%*	4,492	*2.67%*	71	*1.58%*	62,921		62,921	*0.92%*	54,765	*1.04%*	8,156	*14.89%*
OTHER INCOMES	(553)	*-0.01%*	(437)	*-0.01%*	(116)	*26.54%*	2,401	*1.12%*	636	*0.38%*	1,765	*277.51%*	1,848		1,848	*0.03%*	199	*0.00%*	1,649	*829.39%*
FINANCE INCOME	14,023	*0.21%*	5,732	*0.11%*	8,291	*144.66%*	0	*0.00%*	0	*0.00%*	0	*0.00%*	14,023		14,023	*0.20%*	5,732	*0.11%*	8,291	*144.66%*
SHARE OF INCOME(LOSS) INVESTMENT	7,227	*0.11%*	7,225	*0.14%*	2	*0.03%*	469	*0.00*	723	*0.00*	(254)	*-35.15%*	7,696		7,696	*0.11%*	7,948	*0.00*	(252)	*-3.17%*
NET PROFIT/(LOSS) BEFORE ZAKAT	79,920	*0.01*	74,793	*0.01*	5,127	*0.07*	32,054	*0.15*	28,307	*0.17*	3,747	*0.13*	111,974		111,974	*0.02*	103,100	*0.02*	8,874	*8.61%*
ZAKAT	1,800	*0.03%*	2,639	*0.05%*	(839)	*-31.79%*	1,897	*0.01*	300	*0.00*	1,597	*5.32*	3,697		3,697	*0.05%*	2,939	*0.00*	758	*0.26*
NET PROFIT/(LOSS)	78,120	*1.16%*	72,153	*1.40%*	5,966	*8.27%*	30,157	*14.08%*	28,007	*16.68%*	2,150	*7.68%*	108,277		108,277	*1.58%*	100,161	*1.91%*	8,116	*8.10%*

Aldrees Petroleum and Transport Services Company

PROFIT & LOSS STATEMENT-SUMMARY

2025 versus 2024

FOR Fiscal Year ended 31 DECEMBER

Number of Employees	*8,384*	*7486*	*898*	*12.00%*	*3479*	*3144*	*335*	*10.66%*	*11863*	*10630*	*1233*	*11.60%*
Number of Stations	*1,300*	*1050*	*250*	*23.81%*			*0*	*0.00%*	*1300*	*1050*	*250*	*23.81%*
Number of Trucks	*0*	*0*	*0*	*0.00%*	*1980*	*1661*	*319*	*19.21%*	*1980*	*1661*	*319*	*19.21%*

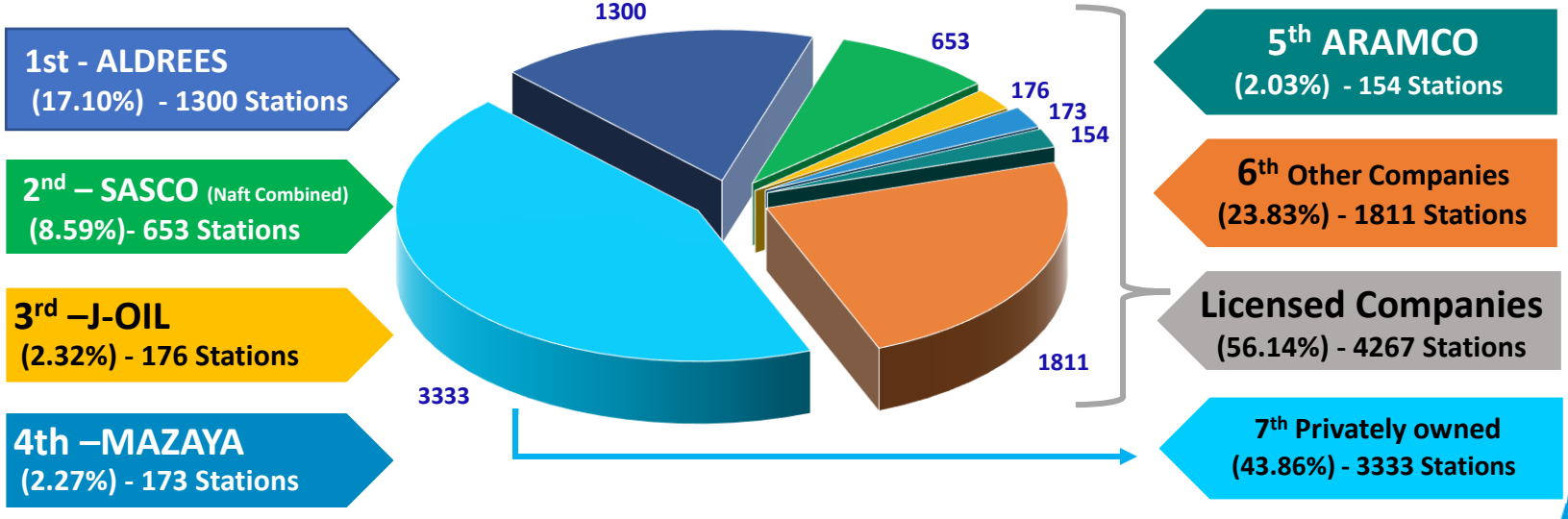
PARTICULARS	PETROLEUM DIVISION						TRANSPORT DIVISION						ALDREES - CONSOLIDATED							
	FY 2025		FY 2024		VARIANCE		FY 2025		FY 2024		VARIANCE		FY 2025	ELIMINATION	FY 2025		FY 2024		VARIANCE	
(In Thousand Saudi Riyals)	Amount	Ratio	Amount	Ratio	Amount	%	Amount	Ratio	Amount	Ratio	Amount	%	Amount	ENTRIES	Amount	Ratio	Amount	Ratio	Amount	%
NET SALES	25,336,774	*100%*	18,945,406	*100%*	6,391,368	*33.74%*	813,930	*100%*	597,072	*100%*	216,858	*36.32%*	26,150,704	(389,876)	25,760,828	*100%*	19,288,554	*100%*	6,472,274	*33.55%*
TOTAL COST OF SALES	24,639,883	*97.25%*	18,308,375	*96.6%*	6,331,508	*34.58%*	575,904	*70.76%*	416,280	*69.72%*	159,624	*38.35%*	25,215,787	(389,876)	24,825,911	*96.37%*	18,470,731	*95.76%*	6,355,180	*34.41%*
GROSS PROFIT/(LOSS)	696,891	*2.75%*	637,031	*3.36%*	59,860	*9.40%*	238,026	*29.24%*	180,792	*30.28%*	57,234	*31.66%*	934,917		934,917	*3.63%*	817,823	*4.24%*	117,093	*14.32%*
EXPENSES																				
SALES PROMOTION EXPENSES	5,209	*0.02%*	2,938	*0.02%*	2,270	*77.26%*	2,216	*0.27%*	1,762	*0.30%*	454	*25.77%*	7,425		7,425	*0.03%*	4,700	*0.02%*	2,724	*57.96%*
TOTAL GEN. & ADMIN. EXPENSES	238,707	*0.94%*	210,984	*1.11%*	27,723	*13.14%*	96,242	*11.82%*	82,884	*13.88%*	13,358	*16.12%*	334,949		334,949	*1.30%*	293,868	*1.52%*	41,081	*13.98%*
TOTAL S,G&A EXPENSES	243,915	*0.96%*	213,922	*1.13%*	29,993	*14.02%*	98,458	*12.10%*	84,646	*14.18%*	13,812	*16.32%*	342,374		342,374	*1.33%*	298,568	*1.55%*	43,805	*14.67%*
OPERATING INCOME	452,975	*1.79%*	423,109	*2.23%*	29,867	*7.06%*	139,568	*17.15%*	96,146	*16.10%*	43,421	*45.16%*	592,543		592,543	*2.30%*	519,255	*2.69%*	73,288	*14.11%*
INTEREST - LEASE	224,244	*0.89%*	186,533	*0.98%*	37,711	*20.22%*	254	*0.03%*	0	*0.00%*	254	*0.00%*	224,497		224,497	*0.87%*	186,533	*0.97%*	37,964	*20.35%*
FINANCIAL CHARGES	(3,665)	*-0.01%*	3,520	*0.02%*	(7,185)	*-204.11%*	17,129	*2.10%*	19,451	*3.26%*	(2,322)	*-11.94%*	13,464		13,464	*0.05%*	22,972	*0.12%*	(9,507)	*-41.39%*
TOTAL FINANCIAL CHARGES	220,579	*0.87%*	190,053	*1.00%*	30,526	*16.06%*	17,383	*2.14%*	19,451	*3.26%*	(2,069)	*-10.63%*	237,962		237,962	*0.92%*	209,505	*1.09%*	28,457	*13.58%*
OTHER INCOMES	(1,071)	*0.00%*	(601)	*0.00%*	(470)	*78.19%*	6,774	*0.83%*	1,139	*0.19%*	5,635	*494.56%*	5,703		5,703	*0.02%*	538	*0.00%*	5,165	*959.71%*
FINANCE INCOME	42,134	*0.17%*	20,666	*0.11%*	21,468	*103.88%*	0	*0.00%*	0	*0.00%*	0	*0.00%*	42,134		42,134	*0.16%*	20,666	*0.11%*	21,468	*103.88%*
SHARE OF PROFIT(LOSS) ON INVESTMENTS	28,860	*0.11%*	19,635	*0.10%*	9,225	*46.99%*	1,804	*0.22%*	2,401	*0.40%*	(597)	*-24.87%*	30,664		30,664	*0.12%*	22,036	*0.11%*	8,628	*39.16%*
NET PROFIT/(LOSS) BEFORE ZAKAT	302,319	*1.19%*	272,755	*1.44%*	8,096	*2.97%*	130,763	*16.07%*	80,235	*13.44%*	50,528	*62.98%*	433,082		348,814	*1.35%*	352,990	*1.83%*	80,092	*22.69%*
ZAKAT	7,125	*0.03%*	7,139	*0.04%*	(14)	*-0.20%*	4,112	*0.51%*	1,200	*0.20%*	2,912	*242.70%*	11,237		11,237	*0.04%*	8,339	*0.04%*	2,898	*34.76%*
NET PROFIT/(LOSS)	295,194	*1.17%*	265,616	*1.40%*	29,578	*11.14%*	126,651	*15.56%*	79,035	*13.24%*	47,616	*60.25%*	421,845		421,845	*1.64%*	344,651	*1.79%*	77,194	*22.40%*

Total Number of Stations as of 31 Dec. 2025

Q3 2025	Q3 2024	Variance	Percentage
1300	1050	250	23.81%

Infographics of Gas Stations Kingdom wide (KSA)

Stations All Over KSA
7,600 stations



Notes:

An estimated of 7,600 Service Stations in KSA. ALDREES has the greatest number of Service Stations (17.10%) followed by SASCO w/ Naft Combined at (8.59%) next is J-OIL at 2.32% then MAZAYA at 2.27% and ARAMCO –formerly SAHEL)at (2.03%) and other companies (23.83%) for a total licensed companies at (56.814%) while (43.86%) is privately owned (among small players).

Fuel sales & cost rates (in Riyals) by Liter (With VAT)

Fuel Type	Adjusted Rates									Current Rates		
	end of 31 Dec. 2022			Effective 01 Jan. 2023			Effective 01 Jan. 2024			Effective 01 Jan. 2025		
	Purchase	Sales	Margin	Purchase	Sales	Margin	Purchase	Sales	Margin	Purchase	Sales	Margin
Petrol 91	2.03	2.18	0.15	2.03	2.18	0.15	2.03	2.18	0.15	2.03	2.18	0.15
Petrol 95	2.18	2.33	0.15	2.18	2.33	0.15	2.18	2.33	0.15	2.18	2.33	0.15
Diesel	0.58	0.63	0.05	0.70	0.75	0.05	1.10	1.15	0.05	1.61	1.66	0.05

Notes:

- The above selling rates are within the 50 kilometers range from ARAMCO, then, for every additional 50 kilometers from refinery the selling rates are increased by one halala/liter.

Transport Division

with you

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ALDREES TRANSPORT DIVISION

VARIANCE ANALYSIS REPORT

FY2025 vs 2024

DESCRIPTION	(AMOUNT IN MILLIONS SAR)					
	FY2025		FY2024		VARIANCE	
	AMOUNT	%	AMOUNT	%	AMOUNT	%
TRANSPORTATION						
A. FUEL TOTAL	269.7	33.1%	216	36.2%	53.7	24.9%
B. GRAINS AND OTHERS TOTAL	22.2	2.7%	23.4	3.9%	-1.2	-5.1%
C. CHEMICALS & MINING TOTAL	257.9	31.7%	165.1	27.6%	92.8	56.2%
D. UNITED SUGAR BULK & MOLASSES	2.4	0.3%	7.2	1.2%	-4.8	-66.7%
E. RENTAL TRANSPORT AND OTHERS	78.1	9.6%	77.1	12.9%	1.0	1.3%
TRANSPORTATION OPERATION TOTAL	630.3	77.5%	488.8	81.8%	141.5	28.9%
TRANSPORTATION SUB CONTRACTORS TOTAL	59.7	7.3%	26.8	4.5%	32.9	122.8%
SUPPLY CHAIN OPERATIONS TOTAL	123.8	15.2%	81.6	13.7%	42.2	51.7%
SALES REVENUE TOTAL	813.8	100.0%	597.2	100.0%	216.6	36.3%

Total Number of Tractor Heads & Trailers as of 31 December 2025

DESCRIPTION	Y2025	Y2024	VARIANCE	PERCENTAGE
TRACTOR HEADS	1980	1661	319	19.21%
TRAILERS	2982	2886	96	3.33%

ALDREES PETROLEUM & TRANSPORT SERVICES Co.
Logistics & Transport Division
TRUCK & TRAILER SUMMARY - YEAR ENDED 31-DEC-2025

	MAKE	%	OPENING	ADDITION	DELETION	BALANCE
TRUCKS	MERCEDES	38.48%	1,147		(385)	762
	VOLVO	10.05%	199			199
	SINO	40.30%	100	699	(1)	798
	DYNA TYPE	11.16%	215	10	(4)	221
	TOTAL TRUCKS	100.00%	1,661	709	(390)	1,980

	TRAILERS	%	OPENING	ADDITION	DELETION	BALANCE
VARIOUS	TOTAL	100.00%	2,886	390	(294)	2,982

GRAND TOTAL FLEETS	4,547	1,099	(684)	4,962

ALDREES BERTSCHI LOGISTICS SERVICES COMPANY

INCOME STATEMENT - YEAR ENDED 31-DECEMBER-2025

	QUARTER 4-2025		QUARTER 4-2024		Variance		YTD-DECEMBER-2025		YTD-DECEMBER-2024		Variance	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
REVENUES	5,710,479	100.00%	6,580,061	100.00%	-869,582	-13.22%	21,698,236	100.00%	21,448,950	100.00%	249,286	1.16%
COST OF REVENUES	3,522,888	61.69%	2,819,572	42.85%	703,316	24.94%	13,139,704	60.56%	12,381,364	57.72%	758,340	6.12%
GROSS PROFIT/(LOSS)	2,187,591	38.31%	3,760,489	57.15%	-1,572,898	-41.83%	8,558,532	39.44%	9,067,586	42.28%	-509,054	-5.61%
SELLING & DISTN. EXPENSES	0		12,950		-12,950		6,274	0.03%	12,950		-6,676	
GENERAL & ADMIN. EXPNSES	1,002,353	17.55%	810,617	12.32%	191,736	23.65%	3,548,868	16.36%	2,777,748	12.95%	771,120	27.76%
OPERATING INCOME	1,185,239	20.76%	2,936,922	44.63%	-1,751,684	-59.64%	5,003,390	23.06%	6,276,889	29.26%	-1,273,498	-20.29%
FINANCIAL CHARGES	23,093	0.40%	701,816	10.67%	-678,723	-96.71%	470,898	2.17%	742,454	3.46%	-271,556	-36.58%
OTHER INCOME, NET	0		0		0		-24,523	-0.11%	56,521	0.26%	-81,044	-143.39%
TOTAL OTHER INCOME, NET	0		0		0		-24,523	-0.11%	56,521	0.26%	-81,044	-143.39%
INCOME(LOSS) BEFORE ZAKAT	1,162,145	20.35%	2,235,106	33.97%	-1,072,961	-48.00%	4,507,969	20.78%	5,590,956	26.07%	-1,082,987	-19.37%
ZAKAT	225,000	3.94%	950,406	14.44%	-725,406		900,000	4.15%	950,406	4.43%	-50,406	
NET INCOME/(LOSS)	937,145	16.41%	1,284,700	19.52%	-347,555	-27.05%	3,607,969	16.63%	4,640,549	21.64%	-1,032,580	-22.25%
SHARE (ALDREES 50%)	468,939		723,067		-254,128	-35.15%	1,803,985		2,400,992		-597,008	-24.87%

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End of Report

Update as of

31 Dec. 2025